



## KB Yabuku

Vice President, Ackerman Retail Investment Sales

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### EXPERTISE

As Vice President of Investment Sales for Ackerman Retail, KB Yabuku is part of Ackerman Retail Senior Vice President Sean Patrick's Investment Sales team. A proven high-producing investment sales broker, KB focuses on advising buyers and sellers in strategic retail investment opportunities throughout the Southeast U.S.

Prior to joining Ackerman & Co., KB was Southeast Managing Director for Hart Lyman Companies, where he focused primarily on retail development and site selection for Fortune 500 companies nationwide. He was also Associate Director for the Stan Johnson Company specializing in the sale of net-lease retail properties throughout the country. His clients included programmatic developers, institutional owners and high net-worth investors.

He also worked in the real estate group of BB&T as an underwriter for all property types and at the Staubach Company/JLL as an office tenant representation broker.

### PROFESSIONAL AFFILIATIONS/EDUCATION

MBA, Finance, University of Georgia  
BBA, Real Estate, Georgia State University  
Licensed Real Estate Broker – State of Georgia  
Graduate, Center for Leadership – Urban Land Institute (ULI)  
Graduate, BeltLine University – Atlanta Beltline, Inc.  
Member, Real Estate Group of Atlanta (REGA)  
Member, Atlanta Commercial Board of Realtors (ACBR)  
Member, International Council of Shopping Centers (ICSC)