



**Kelly Wilson**  
Senior Vice President

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## EXPERTISE

With more than 30 years of commercial real estate expertise, Kelly Wilson specializes in landlord leasing as a senior vice president for Ackerman Retail. She currently leads the leasing efforts at several high-profile properties in metro Atlanta, including the retail and restaurant spaces at Lee + White, a 433,000 SF adaptive reuse redevelopment by partners Ackerman & Co. and MDH Partners, and serving on the exclusive leasing team for the restaurant and retail spaces at Northlake, a redevelopment of the former enclosed mall. She also achieved 100% pre-lease up at Marietta Square Market, recognized as one of the top food halls in metro Atlanta.

In a career that combines experience in ground up development, adaptive reuse, retail leasing, hospitality and restaurant franchising, Kelly has worked on both the tenant and landlord/development sides of the retail sector, giving her a unique insight into the art of dealmaking. Kelly joined Ackerman Retail in 2018. Prior positions include, senior leasing manager at Lennar Commercial, where she directed the third-party leasing of a 3-million-square-foot portfolio of Class A lifestyle and power centers. These portfolios consisted of The Avenue East Cobb, West Cobb and Peachtree City in Georgia, and Avenue Viera in Central Florida. She was instrumental in launching the Tanger Outlets in Pooler, Ga., in her role as senior vice president of leasing at Ben Carter Enterprises. As director of retail leasing at Thomas Enterprises, she managed leasing for 2+ million square feet of lifestyle and power centers across the U.S.

In her prior roles in the retail and restaurant sectors, Kelly was franchise sales director for both Raving Brands, then parent company to Moe's Southwest Grill, Doc Green's, Shane's Rib Shack, Monkey Joe's, Flying Biscuit Cafe and Mama Fu's Asian House and franchise sales director for Blimpie Subs and Salads.

## PROFESSIONAL AFFILIATIONS/EDUCATION

Licensed Real Estate Agent (Georgia)  
International Council of Shopping Centers (ICSC), Member  
Atlanta Commercial Board of Realtors (ACBR), Member  
National Association of Realtors (NAR), Member  
Multi-Year Member – ACBR Million Dollar Club