



Healthcare Real Estate Services

Headquartered in Atlanta, Ackerman & Co. is a privately held, leading full-service commercial real estate company offering quality investment, brokerage, management and development services. The company, founded in 1967, retains an expert team of more than 100 real estate professionals. Through its keen business vision, efficient management, aggressive sales and leasing, and exemplary tenant representation, Ackerman & Co. has become one of the top commercial real estate companies in the Southern United States.

Ackerman & Co. has developed and acquired more than 37 million square feet of office, medical, retail and mixed-use space and maintains an investment portfolio valued at \$1 billion. With an average tenant retention rate of 76%, the company has nearly 8 million square feet of real estate assets under management. Ackerman & Co. offers commodities asset management, investment management and leasing services to owners of corporate and investment-grade commercial real estate.

Ackerman & Co.'s healthcare division, Ackerman Medical, has developed more than 2 million square feet and has more than 5 million square feet of active medical listings.

STRATEGIC BENEFITS OF ACKERMAN MEDICAL

- . We provide full-service commercial real estate services to the medical community.
 - Tenant representation
 - Development, planning and zoning advisory
 - Investment sales
 - Leasing and property management
- . We align interests between health systems and physicians.
- . We deliver doctors and patients to health systems.
- . We create personal wealth for physicians.

STRATEGIC RELATIONSHIPS AND MARKET INTELLIGENCE

- We are metro Atlanta's number one owner and developer of physician-oriented medical office buildings:
 - 2,000,000+ square feet of medical buildings
- We employ Metro Atlanta's largest group of specialized medical real estate brokers:
 - More than 10 dedicated real estate professionals
 - More than 5 million square feet of active medical listings