



Steve Langford

Senior Vice President, Investment Sales

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EXPERTISE

Steve Langford specializes in investment sales transactions, serving as a strategic advisor to his clients in evaluating their property to determine the highest and best use to maximize value. He represents clients across the industrial, office, multifamily and retail sectors with a focus on the Atlanta Airport Aerotropolis, South Fulton County and Fulton Industrial submarkets of metro Atlanta.

Steve works closely with his clients to understand their investment and business goals, guiding them at every step of the transaction process. This hands-on approach has enabled him to facilitate commercial real estate transactions valued at more than half a billion dollars – including many high-profile deals – and garnered him numerous accolades from clients nationwide. As an advisor to developers, he provides expertise in site selection, financial analysis, market feasibility and acquisitions/dispositions.

He is currently working with the City of College Park, Ga., as the exclusive broker marketing land parcels for development at ATL Airport City, a planned \$1-billion mixed-use development.

Prior to joining Ackerman & Co., Steve worked at SouthPointe Partners, focusing on investment sales transactions. The commercial real estate veteran also brings several years of solid financial and banking expertise from his previous role as owner of a mortgage brokerage firm, and his prior experience as a commercial loan officer and branch manager for industry giants BB&T and Wachovia.

REPRESENTATIVE CLIENTS

Coro Realty Advisors
City of College Park
Blue Ridge Capital
Urban America

TIAA-CREF
City of Atlanta
Weingarten Realty Investors
Landmark Properties

LaSalle Investment Management
Olympia Development
City of South Fulton
City of Morrow

PROFESSIONAL AFFILIATIONS

Certified Commercial Investment Manager (CCIM) candidate
Licensed Real Estate Salesperson, State of Georgia
Member, Atlanta Commercial Board of Realtors
Morehouse College, Bachelor of Business Administration