

Sean W. Patrick, CCIM Senior Vice President, Investment Sales

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## **EXPERTISE**

Sean Patrick joined Ackerman & Co. in 2009. He is one of Metro Atlanta's leading professionals in the acquisition and disposition of commercial investment properties. As a member of Ackerman's Investment Sales Advisory and Retail team, he represents buyers and sellers in strategic and opportunity investments. He focuses on retail investment sales. Sean has tallied more than \$110 million in investment sales transactions in the last few years, serving clients across the country.

Prior to joining Ackerman, Sean was Vice President at Bullock Mannelly Partners for twelve years and served as Project Manager at Wolverton & Associates and PBS&J for three years.

Sean holds a Bachelor of Science degree in Civil Engineering from Auburn University.

## RECENT TRANSACTIONS

- Working with multiple private equity investors for acquisition and disposition of retail investment assets
- Sold a multiple single tenant net leased assets driving multiple offers to the table
- Worked with one of the highest rated special servicer's in the country in the asset management and disposition of real estate owned commercial income assets.
- Defined a clear exit strategy in a variety of investment sales, for various metro area projects and investors including: 49 acres of bank-owned property for a multifamily project; four Hotel sites totaling 11 acres and \$8.3 million in Orlando; a \$9.3 million, 30.5 acre mixed use land in the City of Milton; a \$3 million, 5.2 acre hotel parcel in Gwinnett County; a 22-acre municipal investment transaction in Douglas County for \$2.2 million
- Sold seven acres to Verizon Wireless for its \$8 million, 45,000 square-foot switch facility/office build-to-suit
- Sold eight retail outparcel sites totaling 13 acres adjacent to the Walmart and Home Depot-anchored Trotters Commercial Center in Scottsboro, Alabama

## CREDENTIALS AND AFFILIATIONS

Licensed real estate agent in Georgia and Alabama

Volunteer, Habitat for Humanity Member, Urban Land Institute Member, Young Council of Realtors

Member, Atlanta Commercial Board of Realtors

Member, International Council of Shopping Centers

Certified Commercial Investment Member (CCIM) Member