



Larry Wood

Senior Vice President, Brokerage

770.913.3902

lwood@ackermanco.net

EXPERTISE

With more than 35 years of commercial real estate experience, Larry Wood has been involved in transactions that led to some of Atlanta's most notable developments. Larry has vast knowledge and experience in the marketing and acquisition of land for regional malls, power centers, mixed-use developments, multi-family projects and free-standing retail stores. He has brokered the sale of more than eight million square feet of shopping centers and retail buildings, leased numerous shopping center projects and has sold or acquired more than 250 commercial sites and retail oriented buildings.

Prior to joining Ackerman & Co., Larry was associated with the Atlanta firms of Bullock Mannelly Partners and Carter & Associates.

MAJOR TRANSACTIONS

- Alexan 360: Represented the property owner in the sale of 9.8 acres in Downtown Atlanta to Trammell Crow Residential for development of Alexan 360, a 592-unit multi-family development. The property sold for \$17.5 million.
- Edgewood Retail District: Exclusively represented Atlanta Gas Light Company in the sale of their 34 acre Corporate Campus to The Sembler Company for development of the \$110 million mixed-use Edgewood Retail District in East Atlanta. The project contains 550,000 square feet of retail space including Lowes, Best Buy, Kroger and Target, with 350-residential units. The land sale price was \$30 million.
- Regional Mall Land Sale: Exclusively represented peripheral land sales for Southlake Mall (Atlanta), Carolina Place Mall (Charlotte) and Liberty Place (Nashville) for over 80 commercial development sites for shopping centers and freestanding businesses surrounding these major regional centers.

REPRESENTATIVE CLIENTS

Rooms To Go
Toys "R" Us
Publix

MetLife
SunTrust Bank
QuikTrip

Regions Bank
Home Depot
The Sembler Company

PROFESSIONAL AFFILIATIONS/EDUCATION

1980, 2003, 2007, Recipient Alvin B. Cates Award for Atlanta's most outstanding Real Estate Transactions
1996, Number One Producer Commercial Land, Atlanta Commercial Board of Realtors
Top Five Producer, Retail Properties, Atlanta Commercial Board of Realtors
Life member, Atlanta Commercial Board of Realtors Million Dollar Club
Member, International Council of Shopping Centers
Clemson University, Bachelor of Science in Electrical Engineering