



## John A. Willig

Principal, Ackerman Medical

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### EXPERTISE

John Willig has 30 years' experience in commercial real estate development. He founded Ackerman Medical in 2000 upon joining Ackerman & Co. Under his leadership, Ackerman Medical has grown into a premier Atlanta-based owner, developer and manager of physician-oriented medical office properties in Georgia with more than 1,200,000 SF of assets. John is responsible for the success of Ackerman's medical office developments and investments, from sourcing new opportunities through execution, relationships with physicians and health systems, and the entire asset ownership cycle.

Prior to joining Ackerman, John was Vice President at Carter & Associates where he was Officer-in-Charge and Project Director of build-to-suit and equity developments in Metro Atlanta, Central Florida and Tennessee. John also served as Vice President/Project Manager for Congress Group Properties in Boston; Economic Development Director for the Boston Redevelopment Authority; and Project Manager for the Johnson & Johnson subsidiary that developed J&J's corporate world headquarters.

### RECENT MEDICAL DEVELOPMENTS

Henry Physician Center, Stockbridge, GA – 60,000 SF - \$12 million  
SouthCrest Medical Plaza, Stockbridge, GA – 100,000 SF - \$25 million  
Camp Creek Medical Center, Atlanta, GA – 130,000 SF - \$32 million  
Rockdale Medical Plaza, Conyers, GA – 38,000 SF - \$10 million  
RiverStone Medical Center, Canton, GA – 35,000 SF - \$7 million  
Saint Joseph's Doctors Office Building IV, Atlanta, GA – 200,000 SF - \$41 million  
Ongoing ventures with physicians for medical office buildings throughout the Southeast  
AT&T Wireless Regional Service Center, Orlando – 167,000 SF - \$27 million  
Douglas County Courthouse, Douglasville, GA – 225,000 SF - \$41 Million  
Cobb County DOT Headquarters Facility – 20,000 SF - \$2 million  
Atlanta Board of Education Headquarters – 300,000 SF - \$38 million  
Redevelopment of Orlando Naval Training Center – 1,100 acres - \$100 million

### CREDENTIALS AND AFFILIATIONS

Member, National Association of Industrial and Office Developers (NAIOP)  
Member, Real Estate Group of Atlanta (REGA)  
Member, Urban Land Institute  
Cornell University, Master of Regional Planning