



Gina DeRaffele

Senior Vice President, Brokerage

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EXPERTISE

Gina DeRaffele is Senior Vice President of Brokerage at Ackerman & Co., specializing in representing clients in the sale, purchase and leasing of office properties.

Gina has more than 20 years of commercial real estate experience, providing valuable solutions focused on acquisitions, dispositions and restructuring leases locally and nationally. She places special emphasis on building strong professional relationships with clients through extensive services, detailed and comprehensive marketing analysis and skilled negotiations to create maximum value for clients. Gina focuses on matching her clients' business goals and objectives with the right property in order to meet their overall needs.

Gina is responsible for 100,000+ square feet in transactions annually with many regional and national corporations and firms. She has a proven track record of negotiating the most favorable lease deals for clients, regardless of macroeconomic conditions. Since 2000, Gina has executed nearly 200 transactions, encompassing some 3,500,000 square feet of office space.

Prior to joining Ackerman in 2009, Gina was Senior Vice President at CB Richard Ellis in Atlanta and also Senior Vice President with Trammell Crow Company. She spent a decade at ICON Commercial Interests LLC, where she was often recognized for her transaction volume and client service.

REPRESENTATIVE CLIENTS

AE&E VonRoll, Inc.
American Wholesale Insurance
APA Color Graphics
Armored Auto Group Sales
Capitol Special Risks Inc.
CNA Insurance
Core 5 Industrial LLP
Davis Broadcasting, Inc.
Foster Wheeler North American Corp
Go Health Urgent Care - Headquarters
Kaplan Higher Education Corp.

LMS Intellibound Inc.
Merchants Metals LLC
Morgan Joseph TriArtisan LLC
National Parking Solutions
NexTraq
One Beacon Insurance Company
Planet Jam Media Group
RHR International Inc.
Rollins Financial Inc.
Tilster Inc.
Urban Science